



AgTC/Midwest Shippers Association/USDA Ag Shipper Workshop – Minneapolis Thursday, December 1, 2016

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 2:00 PM

Location: Minneapolis Airport Marriott, 2020 American Blvd. East

[Click here to Register](#)

Ag Shipper Workshops are a great opportunity for off the record, informal, round table style discussion of the most pressing current challenges facing exporters and importers.

No press, ocean carriers or ports -- with the exception of invited high level carrier and rail guests and port sponsor.

Discussion continues over lunch, which will be served mid-day.

AgTC Member Fee: \$25 Midwest Shippers Association Member: \$80 Non-Member Fee: \$125

We discuss the most pressing concerns facing exporters in ocean, port, rail and trucking. Following are some topics, if you have others, let us know and/or bring them with you!

- **Ocean carrier alliances**, mergers, bankruptcies – What we need from ocean carriers. Forecast on the year ahead.
Richard Craig, President North America, MOL
- **Rail:** Outlook for rail service and rates, repositioning inland, latest STB regulations.
Pat Kinne, General Director for International Marketing, BNSF
- **SOLAS:** Mostly resolved, but some problems remain, requiring oversight
- **Hanjin Bankruptcy:** impact on exporters, freight rates, and export competitiveness
- **Zika Virus:** China requiring containers/ships from Florida (*who's next?*) certified as fumigated.
- **East Coast Ports:** labor contract negotiations, port performance, impact on export supply chain
Tom Capozzi, Chief Sales Officer, Port of Virginia
- **Trucking:** Hours of service, weight limits, electronic monitoring logs, air quality standards, and more
- **Federal Maritime Commission** supporting exports -- prevent unfair congestion/per diem charges, etc.
- **Port Performance Metrics:** Will the Dept. of Transportation Working Group effect change?

YOUR concerns and questions –encouraged throughout the Workshop. This is a Discussion, not speeches!

[Click here to Register](#)

Questions? Call Abigail or Stephen at 202 783 3333 or info@agtrans.org

